

CITY OF PHOENIX
REQUEST FOR COUNCIL ACTION
 Complete this form per A.R. 4.11.

Refer to the City Council Agenda Process Reference Guide for Assistance

ACTION REQUESTED	Formal Action:	<i>OR</i>	Legal Document:	
	Bid Award	<input type="checkbox"/>	Ordinance	<input checked="" type="checkbox"/>
	License Application	<input type="checkbox"/>	Amend City Code?	<input type="checkbox"/>
	Public Hearing	<input type="checkbox"/>	Resolution	<input type="checkbox"/>
	Other	<input type="checkbox"/>	Emergency Clause? (for use only w/ord. or res. requests)	<input type="checkbox"/>

IMPACTED DISTRICT(S)	CITYWIDE	ADDITIONAL BACKUP MATERIAL SENT UNDER SEPARATE COVER?	<input type="checkbox"/>
SUBJECT	AMENDMENT TO STATE REPRESENTATION CONTRACTS WITH BALLARD SPAHR, LLP; THE AARONS COMPANY, LLC; AND AXIOM PUBLIC AFFAIRS, LLC		

REQUESTED AGENDA DATE	12/14/2016	PREPARED BY	Name	John Wayne Gonzales
			Department	CMO/Government Relations
			Phone	256-4257

APPROVALS	Division Head:	Frank McCune	If prepared for another department: Department Name:
	Department Head:		Police, Aviation, Water Services, Environmental Programs, Government Relations
			Approval: Kathryn Sorensen, James E. Bennett, Mike Kurtenbach, Joe Giudice

BID AWARD INFORMATION	Bid Surety Required?	<input type="checkbox"/>	Performance Surety Required	<input type="checkbox"/>
	Submitted by Low Bidder?	<input type="checkbox"/>	Amount?	
	Contract Required?	<input type="checkbox"/>	Requisition No.	

CONTRACT INFORMATION	Contract Amendment?	<input checked="" type="checkbox"/>	Sole Source Contract?	<input type="checkbox"/>
	If Yes, Current Contract No. 135082, 135121, 137444			
	Approved by:	Ordinance	<input checked="" type="checkbox"/>	on Date: 12/3/2014
		Resolution	<input type="checkbox"/>	
		Formal Action	<input type="checkbox"/>	

BUDGET INFORMATION	\$ 252,000.00	To Be Encumbered?	<input type="checkbox"/>	Source of Funds:	Fiscal Year?	2016-17
	VARIOUS					
	Fund Center(s) (SAP-FM):	4300000000 (Government Relations) 4800000021 (Police) 6650111093 (Aviation) 8410600000 (Water Services) 8410700000 (Water Services) 4400000001 (Environmental Programs)				
	Commitment Item(s) (SAP-FM):	510025				
	Availability of Funds Approval	Rick Freas				

CITY MANAGER'S OFFICE	Approved by Karen Peters And Milton Dohoney Jr. (Tim McBride)		CM Control No. 80	
CITY CLERK DEPARTMENT	Council Action Taken: Adopted, Except Contract with Ballard Spahr, LLP Failed			
	Ordinance Number: S-43076	RCA No. 77516		
	Resolution Number:	Contract No.		
	Comments:	Meeting Date 12/14/2016 Item No. 23		

ITEM**CITYWIDE****AMENDMENT TO STATE
REPRESENTATION
CONTRACTS WITH BALLARD
SPAHR, LLP; THE AARONS
COMPANY, LLC; AND AXIOM
PUBLIC AFFAIRS, LLC**

Request to authorize the City Manager, or his designee, to amend the following agreements: Agreement No. 135082, with Ballard Spahr, LLP, for state legislative representation and consulting services for the issue areas of criminal justice and public safety; Agreement No. 135121, with The Aarons Company, LLC, for state representation and consulting services on aviation issues; and Agreement No. 137444, with Axiom Public Affairs, LLC, for state legislative representation and consulting services on water, wastewater, and environmental issues, under the guidance of the Office of Government Relations.

The proposed amendments will extend the term of the contracts with Ballard Spahr, LLP; The Aarons Company, LLC; and Axiom Public Affairs, LLC, for one year, from Jan. 1, 2017, through Dec. 31, 2017. Ballard Spahr, LLP, and The Aarons Company, LLC, would have no additional contract extensions. Axiom Public Affairs, LLC, will have one additional one-year extension option remaining. The amendment may contain other terms and conditions deemed necessary or appropriate by the City Manager, or his designee.

Further request to authorize the City Controller to disburse the necessary funds in an amount not to exceed \$252,000 for the purpose of these contracts.

Previous Council Action

On Oct. 17, 2012, the Mayor and City Council approved the agreement with Ballard Spahr, LLP, and subcontractor MWL Consulting, LLC. On Dec. 3, 2014, the Mayor and City Council approved exercising a two-year extension with Ballard Spahr, LLP.

On Oct. 17, 2012, the Mayor and City Council approved the agreement with The Aarons Company, LLC, and subcontractor Ulmer Consulting, LLC. On Dec. 3, 2014, the Mayor and City council approved exercising a two-year extension with The Aarons Company.

On Oct. 30, 2013, the Mayor and City Council approved the agreement with R&R Partners Government & Public Affairs (amended in May 2015 to reflect new firm, Axiom Public Affairs, LLC).

Financial Impact

Annual compensation to Ballard Spahr, LLP (Vendor No. 3065582) will not exceed \$108,000, including all expenses, and will be paid by the Police Department (\$72,000) and the Office of Government Relations (\$36,000).

Annual compensation to The Aarons Company, LLC (Vendor No. 3071963) will not exceed \$54,000, including all expenses, and will be paid by the Aviation Department.

Annual compensation to Axiom Public Affairs, LLC (Vendor No. 3064564) will not exceed \$90,000, including all expenses, and will be paid by the Water Services Department (\$36,000), Office of Environmental Programs (\$18,000), and Office of Government Relations (\$36,000).

Responsible Department

This item is recommended by Deputy City Manager Karen Peters, the Office of Government Relations, the Police Department, the Aviation Department, the Water Services Department, and the Office of Environmental Programs.